



JANITORIAL

3770 CUCUMBER MELON

Jelled Deodorant sprays on surfaces, then congeals into a gel that clings on horizontal, vertical, or irregularly shaped surfaces. Its slow releasing fragrance provides ongoing odor control. Ideal for outdoor use during the summer!



FOODSERVICE

10619 CARBON-OFF!® Heavy Duty Carbon Remover

is the industry's choice for dissolving carbon build-up from metal and glass surfaces. Safe for use on aluminum! Ideal for BBQ grills, deep fryers, rotisseries, and more!



INDUSTRIAL

5430 COPPERHEAD Foaming Coil Cleaner

is a powerful, thick, clinging foam which removes dirt, lint, and grease from air conditioner and heater coil fins.



TRANSPORTATION

8150 SNAP BACK Leather Cleaner & Conditioner

cleans, maintains, and renews the look and feel of leather. No sticky, slick, or waxy residue. Has a great new leather fragrance!

A Fond Farewell

After more than 15 years of dedication, we wish our Graphics Manager, Jennifer Schuhsler, a happy retirement. Over the years she expertly guided the creation and production of our numerous labels, as well as our many brochures, catalogs, newsletters, and other printed pieces. Please welcome our new Graphics Manager, Brittany Griffith, brittanyg@questspecialty.com.



When and Where to Use NSF Products

All food, beverage, cosmetic or pharmaceutical companies (or any entity that manufactures products to be consumed by people) must implement a process for cleaning and lubricating machines which eliminates the likelihood of contamination. The same holds true for any business that handles or serves food, such as restaurants, cafeterias, or coffee shops.

Venues Appropriate for NSF Products

| | |
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| Fast Service Food Prep | Pharmaceutical Manufacturing |
| Ice Cream Filling Equipment | Packaged Meat Units for Franchise Outlets |
| Cosmetic Manufacturing | Food Service Carts |
| Cut Meat Cold Room Packaging in Grocery Stores | Food Additive Packaging |
| Milk Bottle Equipment | Natural Health Food Packaging |

To ensure consumer safety, **U.S. health departments, end users and buyers often specify NSF certification as a pre-requisite for purchase.** Prior to NSF certification, the USDA classified and authorized the use of non-food compounds, such as cleaning products and lubricants. **The NSF program is just a continuation of the USDA product approval program.**



Products earning USDA authorization prior to the transition are still able to use the USDA classification to show they meet the regulatory requirements. **Purchasing products with either a NSF or USDA authorization assures the user the products have been evaluated and tested, and comply with public health standards.**

The NSF uses many different categories to rate the safety of products, but for most venues mentioned above, there are a few worth knowing:

(continued on page 2)

Getting Stuck With the Right Adhesive

There's nothing better than getting stuck with the right adhesive, so QuestSpecialty makes sure you spray exactly what you need, when you need it. Check out our trilogy of spray adhesives, ready to bond everything from 20 lb. copy paper to automotive headliners.



GENERAL PURPOSE MIST ADHESIVE: 5860 FUSION AP Misting Spray Adhesive

This fine misting spray adhesive is perfect for bonding needs in light construction, shipping departments, labeling, woodworking, and more. It can even be used in school art departments.

FUSION AP is waterproof, flexible, transparent and non-staining. It delivers quick adhesion and tacking and will clean up with mineral spirits.



GENERAL PURPOSE WEB ADHESIVE: 5850 FUSION MAX General Purpose Web Adhesive

Grab this product for any general purpose bonding need. It sprays a web-like pattern that sits-up on the surface for a better bond on porous, uneven or smooth surfaces.

FUSION MAX creates a permanent or temporary bond on floor tile, cloth, upholstery, carpet, plastic, ceramic, glass, wood, and more. It's waterproof, flexible, transparent, and non-staining.



Download the Adhesive Product Information flyer



HEAVY-DUTY, HIGH HEAT BONDING: 5870 FUSION HT High Temp Contact Web Adhesive

Need an aggressive bond capable of holding up under high heat? Reach for this adhesive. It withstands temperatures up to 255°F and is water resistant.

FUSION HT is ideal for bonding carpeting to cement and bonding trim around heat-generating equipment. See how it performs on repairing playground equipment, outdoor furniture, vehicle headliners, and ductwork in attics.

Where and When to Use NSF Products (from page 1)

NSF A1 = GENERAL CLEANERS. Use these cleaners in areas where food is being manufactured, processed, prepared, or served where direct food contact is not intended. Ideal for cleaning ceramic tile, tables, equipment, walls, etc.

NSF A5 = FREEZER WALL & FLOOR CLEANER. These products are acceptable for cleaning floors and walls in sub-freezing temperatures in and around food processing areas. Potable water rinsing is not required providing the solution and solubilized soil are removed by wiping or wet vacuuming.

NSF H1 = LUBRICANTS (with Incidental Contact). Use in and around food processing areas for lubricating equipment with incidental food contact such as chains, conveyors, gears, cables, bearings, o-rings, pumps and valves. Also use as a protective anti-rust film or as a release agent on gaskets or seals of tank closures.



Download QuestSpecialty NSF Brochure

Freezer Cleaner

NSF A5

6664 GLACIER CLEAN Heavy Duty Freezer Cleaner

General Cleaners

NSF A1

2031 NU-VIEW Concession & Food Equipment Cleaner

5260 MAIN EVENT Food Surface Cleaner/ Degreaser

USDA Authorized

2070 WHAM Foaming Citrus Cleaner & Degreaser

2640 ZIP Citrus Cleaner & Degreaser

2660 DYNAMITE Butyl Cleaner

2670 POWER SOLV Butyl Cleaner

2740 GETAWAY Degreaser & Oil Dispersant

5000 d-GREAZ Organic Solvent Degreaser

6130 TAR AWAY Heavy-Duty Tar, Grease & Oil Remover

8250 CRUNCH Organic Gel Engine Degreaser

Lubricants

NSF H1

5270 LINK WISE Food Grade Semi-Synthetic Chain Lube

5280 PEN EASE Food Grade Penetrating Oil

5380 SLIDE OUT Dry Silicone Spray Food Grade

5400 PURITY Food Grade Lubricant & Protectant (aerosol)

5770 EZ LUBE Food Grade White Grease (aerosol)

6220 PURITY Food Grade Lubricant & Protectant (liquid)

L108 EZ LUBE Food Grade White Grease (tube)

USDA Authorized

5340 MR. MECHANIC Lubricant

5360 AQUA-LUB Lubricant

5420 GEAR LUBE EF Open Gear Lubricant

5500 PIERCE Penetrating Lubricant

5720 BODACIOUS High Pressure, Non-Melt Red Grease

FOODSERVICE SPOTLIGHT

Non-Flammable, Walk-in Freezer Cleaning: No Defrosting!

Cleaning the walk-in freezer tends to be one of those maintenance jobs reserved for those who draw the short end of the stick.

However, with proper maintenance and the right products, this job can be done more quickly and easily.

Forget some of the posts on popular chat boards with recommendations such as mixing boiling hot water with anti-freeze or hitting the floor with a straight blade garden spade or a heavy hammer.

Turn to our new **6664 GLACIER CLEAN Heavy Duty Freezer Cleaner** which quickly penetrates ice for easy removal of dirt, grease, and grime. No defrosting is needed and it is effective down to -20°F.

Plus, the biodegradable, **VOC compliant formula is ready-to-use and doesn't require any rinsing.** Since it is **non-flammable, it can be used in autoscrubbers**, as well as ride-on scrubbers.

Additionally, it is safe for use on plastic, concrete and most metal freezers, floors, walls, equipment and racks.

According to experts, walk-in freezers should be cleaned an average of once a month. Additionally:

- Regularly wipe-down door gaskets with 2950 PINK DISHWASH and water to prevent bacterial or mold growth.
- Repair cracked or damaged gaskets so the seal is maintained.
- Keep the door closed when not in use and avoid propping it open for any length of time.
- Check the door sweep for any damage and replace if necessary.
- Sweep the floors daily to clear away food debris that can mold or attract pests.



SALES TIP

Profit Through Bundling: Floor Equipment Maintenance Specialty Products

If you sell floor equipment, take notice of this specialty product bundling for ongoing equipment maintenance.

If your customer spends thousands of dollars for a floor machine, wouldn't it make sense to **invest another \$50 for products to keep the machines in proper working condition between service dates?**

At the same time, distributor service departments can pull these products from their own stock, saving time and money.

Consider these items that are ideal for Floor Equipment Maintenance bundling:

2090 RESCUE Foaming Soy/d-Limonene Degreaser. This general purpose foaming cleaner removes wax, grime, and soils associated with floor care products from the exterior of equipment.

8230 DETECT Battery & Terminal Cleaner. Clean battery terminals while checking for acid leaks, as this formulation changes color in the presence of acid. It also leaves a protective coating to eliminate additional corrosion buildup.

8220 CLINCH Battery Protectant. This visible coating prevents rust, corrosion, and battery failure. Effective for up to six months!

2500 DUST B GONE Air Duster. Remove dust and powdered floor finish residue from burnishers with a blast of environmentally safe ingredients packaged at high pressure.



5280 PEN EASE Food Grade Penetrating Oil. Keep machines lubricated with this quick penetrating oil that prevents rust. It has no odor and it is clear, so it won't leave noticeable droplets of oil.

2960 DIGEST PLUS Enzyme Producing Non-Pathogenic Aerobic & Anaerobic Bacteria. This concentrated blend of seven strains of enzyme-producing bacteria is perfect for flushing tanks to remove malodors. It is non-acid, non-alkaline, and non-corrosive.

2150 NO MISCHIEF Graffiti Barrier. Apply as a protective coating to floor equipment exterior surfaces to reduce the build-up of floor care chemicals.

OPERATIONS

Damaged Freight Protocol

A reality of business is infrequent and inconvenient damaged freight. Our process tries to make this situation as hassle-free as possible.

For pre-paid shipments:

If there is damage, you must sign for any damage at the time of delivery.

If you can identify the extent of damage, refuse the damaged portion of the shipment and note on the delivery receipt the items and quantities of the damage. Then, send your signed delivery receipt with details noted on it to info@questspecialty.com. A freight claim will be filed and a credit will be issued for the damaged product.

If you are not able to break down the shipment for damage itemization, but see visible damage, you can note on the driver's delivery receipt "Subject to Inspection." You are then responsible for contacting the freight company directly so they can come inspect and ascertain the damage.

If you find damage after the driver leaves and you have not made any notation of damage, contact the freight company for assistance.

If the shipment is not signed for as damaged, a claim cannot be filed and a credit will not be issued.

Please keep in mind once the shipment leaves our facility, QuestSpecialty is no longer responsible for the merchandise and it belongs to the purchaser.

For collect shipments: Please contact your carrier for any damaged or lost shipments.



P.O. BOX 624, BRENHAM, TX 77834

INDUSTRY INFO

Distributor Survey Shows Healthy Percentage of Sales in Lubricants

Industrial Distribution's recent Annual Survey of Distributor Operations showed the most popular tactic of industrial distributors to increase their business growth this year is to add product lines. Of those surveyed, **52% noted they would be adding product lines this year**, which is up 13 percentage points from last year's survey.

And what are the most popular product categories according to the industrial distributors surveyed? Topping the list are MRO supplies and hand tools, noted by 49% of those surveyed.

Following right behind is the **sale of lubricants, noted by 45%** as a top selling product category. **Adhesives and sealants were noted by 42%** of survey participants, followed by cutting tools and power tools.

Check out QuestSpecialty's full line of lubricants and adhesives at www.QuestSpecialty.com.

